

**GEORGIA
SOYBEAN
COMMODITY
COMMISSION**



*Farmers
Putting
Soybean
Checkoff
Dollars to
Work for
You*

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Georgia Soybean News

WINTER 2018/2019

UGA CAES set to host annual Ag Forecast meetings

Sam Pardue, Dean of the UGA College of Agricultural and Environmental Sciences (CAES), will serve as the keynote speaker at the upcoming Georgia Ag Forecast seminar series set for Jan. 22 through Feb. 1. The annual meetings allow UGA agricultural economists to address Georgia's farmers, lenders and agribusiness leaders about the latest trends and economic conditions in Georgia's No. 1 industry — agriculture.

At the seminar's six locations across the state — Bainbridge, Carrollton, Lyons, Macon, Tifton and Watkinsville, Georgia — Pardue will discuss how CAES works with Georgia's agricultural leaders and how the college works to help solve the issues facing rural Georgia.

"Perhaps more than ever, the Ag Forecast is needed to assist farmers, ranchers, agribusinesses and the organizations that support them to plan for the future," Pardue said. "Uncertainty in weather, commodity prices, trade and access to markets, regulatory policy, and labor creates a challenging environment for Georgia producers. While we cannot predict the future, we can bring all the tools at our disposal to better inform our stakeholders in their decision-making processes."

CAES hosts the Georgia Ag Forecast seminar series every year. Those interested in attending the seminars can register at www.georgiaagforecast.com. Economists from the UGA Center for Agribusiness and Economic Development and CAES Department of Agricultural and Applied Economics will present the economic outlook for Georgia's producers with an emphasis on Georgia's major commodities.

"Ag Forecast provides producers, bankers and agribusiness leaders with a glimpse of what will happen in 2019. It presents data on how conditions in Georgia, the United States and the globe will impact producers here in Georgia," said Kent Wolfe, Director of the UGA Center for Agribusiness and Economic Development.

Participants will have the opportunity to meet with UGA faculty and UGA Cooperative Extension agents and will leave the meeting with a copy of the 2019 Georgia Ag Forecast book. It provides detailed outlooks of Georgia's major commodities.

The Georgia Ag Forecast seminar series is presented by UGA CAES and the Georgia Department of Agriculture. For more information on the 2019 Georgia Ag Forecast series and a complete schedule, visit georgiaagforecast.com.

(Clint Thompson is a news editor with the University of Georgia College of Agricultural and Environmental Sciences based in Tifton.)

**2019 SOYBEAN
EXPO INFO INSIDE!
DON'T MISS IT!**

After an uncertain year, farmers look to the future

Cloudy skies and rainy days were a common sight for farmers across the U.S. this harvest season. With the challenging growing conditions lingering into the fall, Mother Nature added stress to this year's soybean crop leading to a high volume of damaged beans. Given the conditions this year, farmers should be looking ahead to prepare for next year.

Looking ahead to 2019, Shawn Conley, Soybean and Wheat Extension Specialist in the Department of Agronomy at the University of Wisconsin–Madison suggests farmers pay close attention to the following:

Soybean prices: Due to the widespread damage, Conley expects higher prices next year. It is likely there will be fewer high-quality soybean seeds available because of the large area the weather damage impacted.

Seed germination and seed treatments: Conley expects a lower percent germination on seeds sold next year due to the damage that has been seen this year. Avoid skimping on seed treatments as the application of a seed treatment helps boost seed germination. When it comes to percent germination on the seed, there is a big difference between 98 percent and 85 percent germination. Low germination has the potential to affect yields, ultimately impacting the bottom line.

Here's what happened...

Significant rainfall and high temperatures provided the perfect environment for many late-season diseases soybean farmers typically don't worry about. From Early Death Syndrome in Wisconsin, Cercospora in Arkansas to mold and mildew across the U.S., farmers are seeing the implications when taking their soybeans to the elevator.

This year, in particular, elevators are looking closely at the damages. These damages challenge both elevators and processors in the U.S. as bean grading levels available to blend for exports are lower than typically seen. The current market is driving elevators to reassess damage levels because the export landscape is quite different compared to previous years.

In the past, China has been an importer that would take some damaged soybeans to use in animal feed. However, with the expanded markets around the world, buyers want a high-quality bean to use. Typically, processors could blend lower-quality beans with high-quality beans, but because of the widespread damage, it is becoming quite difficult to find enough suitable beans to balance export blends.

"Other Asian markets use U.S. soy in their food such as tofu, and they do not want any damage," says Carroll. "Some of the damage is a purple stain. If they grind that up for tofu, the tofu ends up with purple spots. Our international customers can't sell a product like that to consumers."

Farmers know they can't control the variable weather conditions Mother Nature sends their way. But farmers can make proactive choices to diminish damage for the coming season.

(Summarized from an article provided by United Soybean Board)



2019
Georgia/Florida
Soybean & Small Grain EXPO
January 15, 2019



Georgia Soybean
Commodity Commission

Georgia National Fairgrounds & Agricenter
401 Larry Walker Parkway
Perry, Georgia 31069

The Georgia/Florida Soybean Association and the Georgia Soybean Commodity Commission present the Soybean & Small Grain Expo on Tuesday, January 15th at the Georgia National Fairgrounds in Perry. Registration begins at 8:00am and the Expo will conclude by 3:00pm.

The Expo provides up-to-date market projections and information on the newest production techniques, as well as remarks from University of Georgia College of Agriculture and Environmental Sciences leaders. This year, we are featuring:

Dr. Allen Moore - Research Update from UGA College of Agriculture

Dr. Adam Rabinowitz - World Outlook for Southern Ag Commodities

Dr. Bob Kemerait - Controlling Diseases in High Yield Soybeans

Dr. David Buntin - Management of Inspect Pests in Winter Wheat

Dr. Tim Grey - Grass & Weed Control in Small Grains

Dr. Michael Maw - Desiccation of Indeterminate Soybeans

Mark Freeman - 2019 Georgia Soybean Production Update

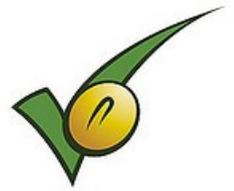
PLUS

Presentations related to soybean and wheat production, poster session featuring latest research out of UGA, and an update on research projects funded by the Georgia Soybean Commodity Commission.

***Should you have questions or comments,
contact the Georgia/Florida Soybean Association at 706-542-3793.***



2019 Georgia/Florida Soybean & Small Grain Expo



GA PESTICIDE CREDIT
4 hours in Cat 21: Plant Ag
4 hours in Cat 25: Seed Treatment
2 hours in Cat 10: Private Applicator

Come visit with our sponsors and exhibitors who will be showcasing the latest in new varieties, technology and integrated pest management products.

DIRECTIONS

Traveling North on I-75
Exit 135

- To Enter East Gate: Turn right at end of exit ramp
- Proceed straight through traffic light
- Proceed past North Gate entrance
- East Gate entrance on right
- Follow drive to Security Office

Traveling South on I-75
Exit 135

- To Enter East Gate: Turn left at end of exit ramp
- Proceed straight through traffic light
- Proceed past North Gate entrance
- East Gate entrance on right
- Follow drive to Security Office

REGISTRATION FORM

Registration is \$10 per person if received by Friday, January 11; \$20 after Jan 11 or at the door; make checks payable to GA/FL Soybean Assoc.

REGISTRATION: ___ individual(s) at \$___ each = \$___

Attendees (please include email address):

_____	_____
_____	_____
_____	_____

Form of payment:

Check _____ Cash _____

Credit Card # _____

Expiration Date _____ Security Code _____ Billing Zip Code _____

Return to:
GA / FL Soybean Association
2425 South Milledge Avenue
Athens, Georgia 30605

Seven post-harvest tasks that will help you next year

1) Take soil samples

A solid nutrient-management plan begins with a soil test. After harvest is an ideal time to take soil samples since it allows for plenty of time to process the results and develop a nutrient-management plan before the next growing season. When soil sampling, be sure to:

- Sample each field once every 2-4 years.
- Follow a sampling pattern that covers the entire sampling area.
- Sample at the same time of year (ideally, in the fall after harvest).



2) Update your nutrient-management plan

Your nutrient-management plan should be a long-term plan, but be sure to update it when you have your soil-test results. Now is the time to apply any fall fertilizer or lime as outlined by your plan.

3) Protect your soil

Look for ways to minimize soil loss when there is no crop growing in your fields. If you don't already, consider planting a cover crop to reduce soil erosion and hang on to soil nutrients during the off-season.

4) Repair equipment

Harvest can be tough on your equipment. Now is the time to start making repairs so it's ready to go when you're ready to use it again. Be sure to clean your equipment before putting it back in the shed for the winter. It's important for general upkeep and to prevent weed seeds from spreading between fields.

5) Evaluate field drainage

Take advantage of an empty field in the fall to improve field drainage. If necessary, add or replace broken drainage tile in problem spots and clear debris from ditches and waterways. Well drained fields dry out and warm up more quickly in the spring.

6) Record pest issues

You're focused on dealing with pesky diseases, insects and weeds during the growing season. Now is the time to take notes on what pests you saw in which fields. Take notes that will help you in the future when selecting seed and seed treatments, pesticides and other pest-control measures, and making tillage decisions.

7) Select seed for next year

Harvest is over, and now it's time to plan for next year. If you haven't already, do your research and set up a meeting with your seed dealer(s) to place your seed orders. Not sure where to start? Ask your local county Extension agent for a copy of UGA Extension's recommended varieties list.

(Summarized from an article provided by United Soybean Board)

**GEORGIA SOYBEAN
COMMODITY
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MAXIMIZE PROFIT OPPORTUNITIES FOR U.S. SOYBEAN FARMERS

This is the mission of your soy checkoff. The U.S. soybean industry is coming off several years of record volume soybean production. We've proven that we can be a stable supply of soy. Now we need to make sure we're the best provider of soy globally.

Your soy checkoff is working to achieve this by bringing more innovation to the U.S. soy industry than ever before, and making sure that U.S. soybean farmers benefit from it. We're looking at the value of soybeans and the meal and oil inside those beans. We know that our end users want a high-quality sustainable supply of soybeans. Your soy checkoff is making sure that we're meeting these demands and that U.S. soybean farmers will be rewarded for doing so. The 73 volunteer farmer-leaders of the United Soybean Board are dedicated to responsibly investing each checkoff dollar to the greatest return on investment for all U.S. soybean farmers. We are honored by the opportunity to work on behalf of and represent our fellow farmers.

Thank you for your continued support of the soy checkoff, and we look forward to a future filled with innovation and opportunities.

For more, visit <https://unitedsoybean.org/about-usb/how-we-work-for-farmers/>.

(from the United Soybean Board)

Commission Members

Greg Mims, Chairman
Donalsonville, GA

Mark Ariail
Carnesville, GA

Joe Moore
Resaca, GA

Brian Ogletree
Milner, GA

Tony Smith
Arlington, GA

Billy Skaggs
Executive Secretary



**Georgia
Soybean
Commodity
Commission**

Putting Soybean Checkoff Dollars to Work

The soy checkoff empowers U.S. soybean farmers with tools that will help them maximize their profitability. Whether it's a database of high-protein-and-oil soy varieties, the results of soy-checkoff-funded research or interviews with experts, the checkoff spreads the word about cutting-edge tips and tricks you can put to use on your farm.

For more information, check out USB farmers resources online at:

www.unitedsoybean.org/farmer-resources/tools/

www.unitedsoybean.org/farmer-resources/beyond-the-bean/

To view past issues of the Georgia Soybean News, visit

www.georgiacrop.com/resources/newsletters/.

